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**JOE DESHOTEL**

Texas State Representative  
22<sup>nd</sup> Legislative District

January, 2018

Dear Friends, Supporters, and State HUB Vendors:

Over the years there continues to be a strong collaborative effort between the Texas Comptroller of Public Accounts HUB Program and the Golden Triangle Minority Business Council to ensure that all Historically Underutilized Businesses (HUBs) are aware of the many upcoming opportunities associated with the millions of dollars of procurement appropriations to be spent with state agencies across Texas.

It is my personal honor to once again invite you to plan now to attend the Statewide Historically Underutilized Business Program 2018 Procurement Connection Seminar & EXPO, on February 15, 2018, FORD Park Event Center, 5115 IH-10 South, Beaumont, Texas 77705.

The 2018 theme for “HUBs” continues to clearly indicate supplier diversity can be beneficial to both the seller and the buyer. I am delighted to encourage you to join us in 2018 and to take advantage of this statewide networking platform.

We're pleased this one-day program has been designed to incorporate educational and extensive networking workshops into an event that provides:

- HUB vendors with in-depth information on the state's procurement process;
- Vendors opportunities to interact with state HUB coordinators and purchasers; and, information related to HUB resources, including the Centralized Master Bidders List (CMBL);
- Electronic State Business Daily (ESBD);
- HUB Subcontracting Plan and HUB Reporting

As your District 22 State of Texas Representative, I remain committed to work together with you to increase awareness of our State of Texas HUB Program. As a Friend, Supporter or as a Vendor, I urge you to make plans now to participate in this EXPO that will strengthen your outreach ability and expand contract opportunities for historically underutilized businesses across Texas.

Sincerely,

Joe D. Deshotel  
State Representative  
22nd Legislative District